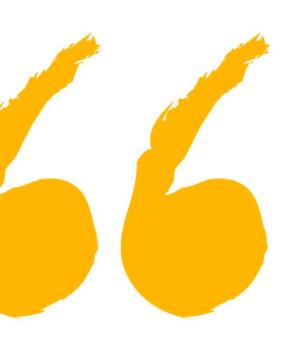


# Annual General Meeting

29 January 2024

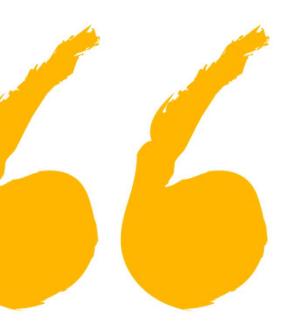


Baroness Ruby McGregor-Smith CBE President





#### Valerie Hughes D'Aeth Chair of the Board





In times of great uncertainty and change what we do has never been more important...

...we're making sure work, works for all.

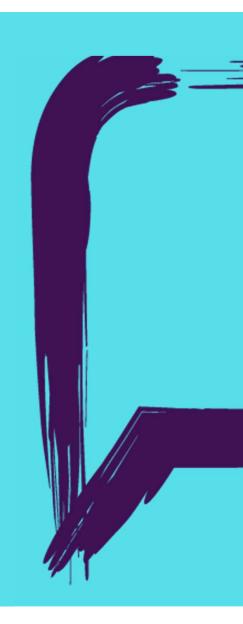


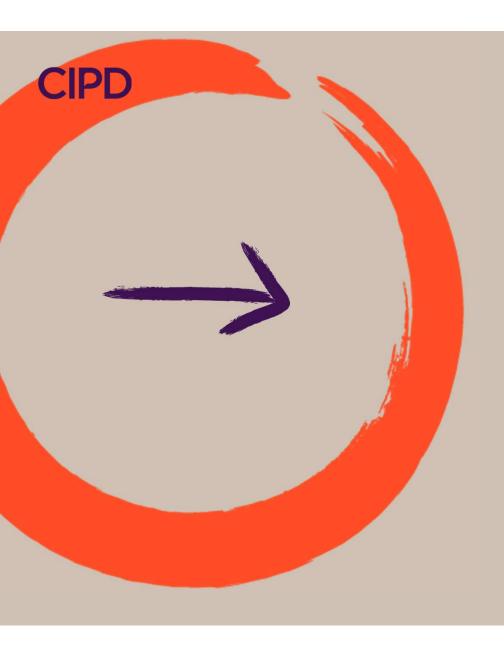
Going for growth





- 1. Increasing our reach and influence, united by one brand
- 2. Delivering social impact by tackling the barriers to better, inclusive work
- 3. Embedding a customer-first mindset and strategy
- 4. Improving how we operate as a business
- 5. Enabling our people to be their best





Championing better work and working lives...

...with a stronger profession and professional community



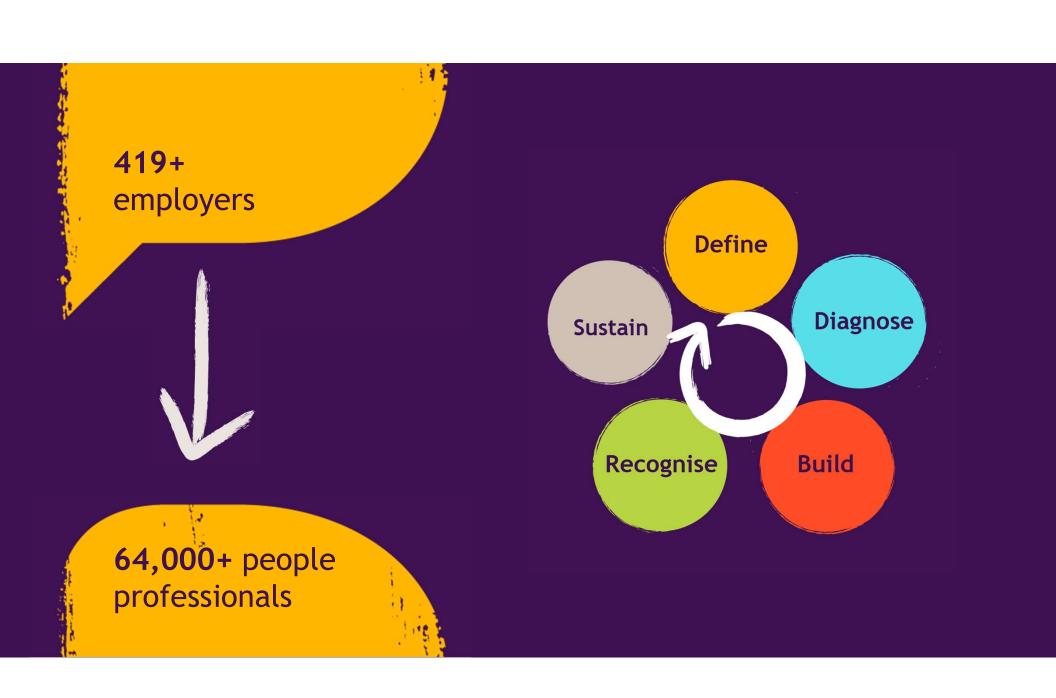


- New website with 6m global visitors
- New Code of Conduct and Ethics
- 220,000 learners accessing 70 programmes
- 10,000 joined our Festival of Work
- 4,000+ joined our hybrid Annual Conference and Exhibition and other events



Championing professionalism...

...at scale





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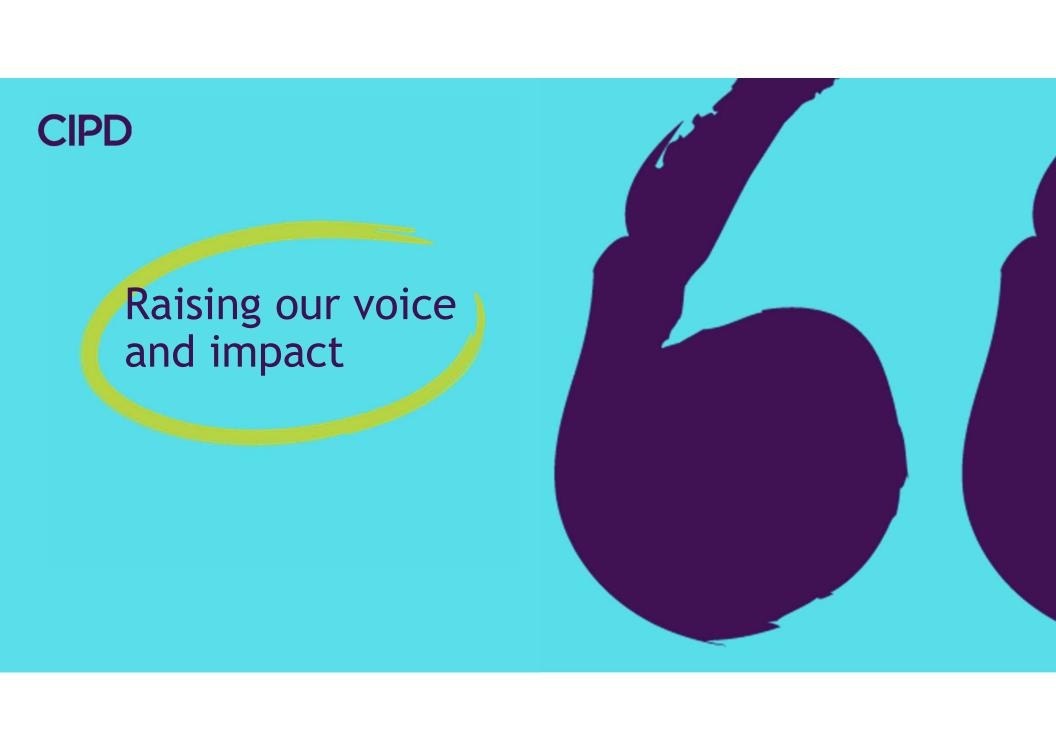












technology and AI

flexible working

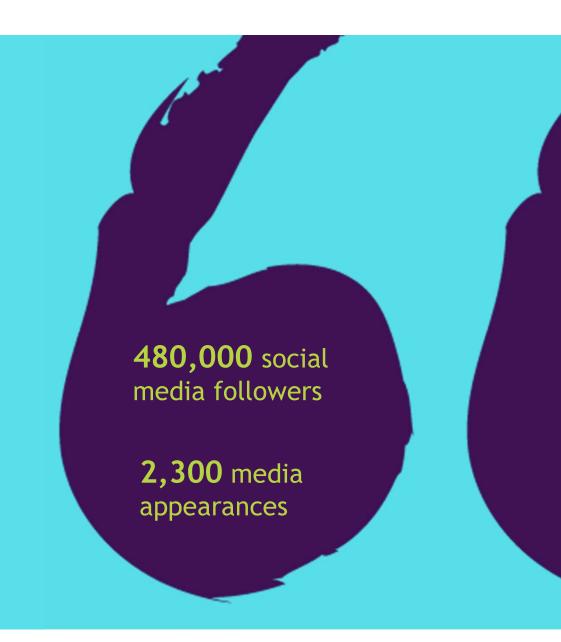
employee relations

wellbeing

inclusion

skills and apprenticeships

environmental, social and governance agenda





Supporting you to make a difference



Building a strong and diverse profession...



...that's ready to tackle barriers...

...across society

46% of Aspiring HRD participants promoted

Pilot schemes for refugees and people with convictions

Mentors matched with 277 parent returners and 129 young job seekers

47 people funded to study CIPD qualifications

Our commitments as a responsible organisation















Doing what's right for our members, our profession, our people and our business



### Expect more in 24...



Promoting the profession, leading the way on the issues of the day



Easier access to expert advice, learning and tools to help you do your job

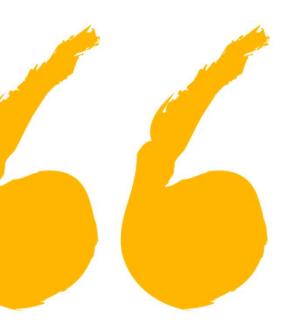


Stronger career support to help you develop and shine



Further promoting professionalism, working with people teams within organisations

### Financial review Caroline Stockmann Treasurer





#### Financial highlights Summary

#### **CIPD**

	2023	2022	2021	2020	2019
Members	160,300	157,800	160,100	157,400	154,300
Revenues	£44.8m	£42m	£38m	£40m	£40m
Operating costs	(46.5m)	(£40m)	(£36m)	(£38m)	(£38m)
Operating surplus	(£1.7m)	£2m	£2m	£2m	£2m
Strategic project costs	£4.9m	£2.9m	£3.1m	£1.9m	£1.5m
Total reserves	£25m	£32m	£26m	£17m	£22m

## Financial highlights *Revenues*

CIPD

- Revenues grew to £44.8m from £42m in 2021-22.
- 72% of revenue is from membership activity.
- Increased revenues this year:
  - Middle East growth in training and advisory services in region
  - Membership revenue
  - Training and advisory services for UK organisations
  - First full year of digital learning products.
- Decreasing revenue:
  - Qualifications centres revenue decreased year on year; 2021-22 partly impacted by launch of the new qualifications
  - Haymarket strategic partnership from events and magazine advertising.



### Financial highlights *Costs*



#### Operating costs

- Increase in third party and supplier costs through inflationary pressures, particularly in technology
- Increased staff costs: additional resources to support growth and pay increases to meet cost of living.

#### Strategic project costs

- The largest investments during the year were in the website transformation and finance transformation projects
- Ongoing investments to replace older legacy systems, move to the Cloud, and increase overall data protection and cyber security.

# Financial highlights Investments and pension scheme



#### Financial investments

Investment portfolio gained £2.1m after net disposals of £4.7m

#### Pension scheme

- Defined benefit scheme closed to staff in 2012.
- · We're making annual payments to eliminate the scheme deficit.
- The deficit as at June 2023 was £7.5m, an increase of £2.3m.

# Financial highlights *International offices*



International offices generate income from:

•	membership
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- qualifications
- experienced assessment
- training
- conferences
- awards
- advisory services

	UK	Middle East	Ireland	Asia	Totals
	2023	2023	2023	2023	2023
Members	146,450	6,407	5,558	1,885	160,300

	Revenues	£42.1m	£1.3m	£1.0m	£0.4m	£44.8m
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Thank you!

Read our annual report at cipd.org/2023